





**Company Presentation | December 2024** 



## ABOUT G CITY (\*)

31.8 NIS	
EPRA NRV PER SHARE	

NIS 36 Billions

Value of Investment and Development Real Estate



**~2,500** Residential units for Rent (Active & under Development) in the US and Europe

Ö

2

City The heart of it. \*AS OF SEPTEMBER 30, 2024

Active Supermarkets ~100

Lease Agreements ~6,500

**84** Income Producing Assets

## About Us



#### Investment Portfolio - as of 30.9.2024 NIS 20.2 Billion

Investment in Public Companies NIS 2.9 Billions	I		t in Private NIS 17.3 Billio	e Companie on	es
NIS 2.9 Billion Equity Investment	NIS 7.7 Billion Equity Investment	NIS 4.6 Billion Equity Investment	NIS 2.0 Billion Equity Investment	NIS 3.0 Billion Equity Investment	NIS 0.1 Billion Equity Investment
49.6% Ownership	100% Ownership	100% Ownership <sup>(2)</sup>	81.9% Ownership	100% Ownership	60% Ownership
33 Income-producing property	14 Income- producing property	10 Income- producing property	6 Income- producing property	<sup>(1)</sup> 13 Income- producing property	<sup>(1)</sup> 9 Income- producing property
NORDICS ACQUIRED 2004	CENTRAL EUROPE ACQUIRED 2008	G City ISRAEL EST. 2005	GAZIT BRASIL EST. 2008	GAZIT HORIZONS EST. 2017	GAZIT TRIPLLLE EST. 2019
Finland - AA+ / Aa1 Norway - AAAu / Aaa Sweden - AAAu / Aaa	Poland - A-/ Czech - AA-//		Brazil BB / Ba1	USA AA+u / Aaa	Canada AAA/Aaa

Data is correct as of September 30, 2024 unless otherwise noted, and includes rounding adjustments. [1] The number of assets refers to income generating assets including assets under joint control





## **Three-Pronged Strategic Approach**

## **Growth Strategy**

**ORGANIC GROWTH** 

Optimizing Mix & Increasing Visitors

**Increasing Revenue** 

INCREASING CONSTRUCTION RIGHTS

Expanding & Developing Existing Properties for Lease and/or Sale

 $\sim$ 

Adding Uses

 $\checkmark$ 

PROPERTY ACQUISITION/SALE

Acquiring Selected Properties with Improvement Potential

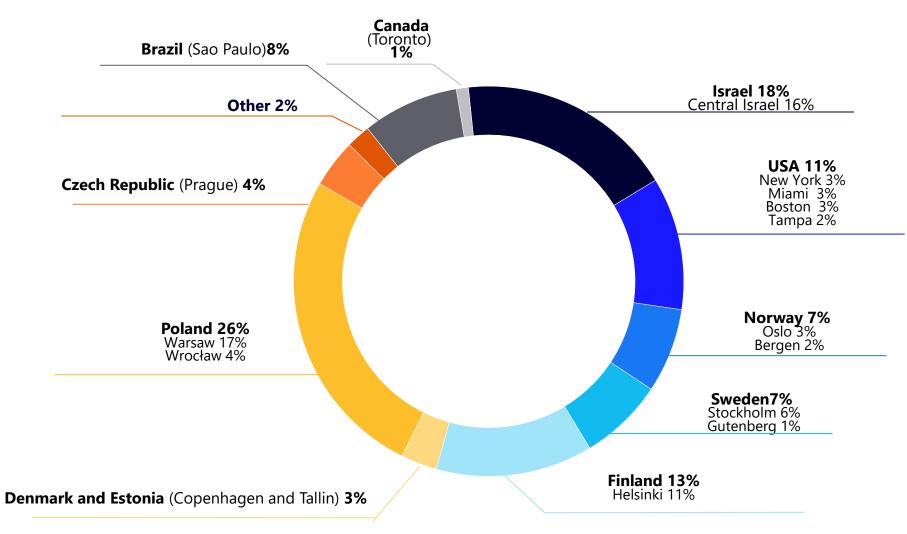
Selling Properties/ Shares of Properties with Maximized Improvement

**ADDITIONAL VALUE, ADDITIONAL RENT & ADDITIONAL INCOME** 

5

## FORTRESS ASSETS IN THE HEART OF MAJOR CITIES

#### **GEOGRAPHIC DIVERSIFICATION BASED ON PROPORTIONATE INVESTMENT PROPERTY VALUE**<sup>[1]</sup>



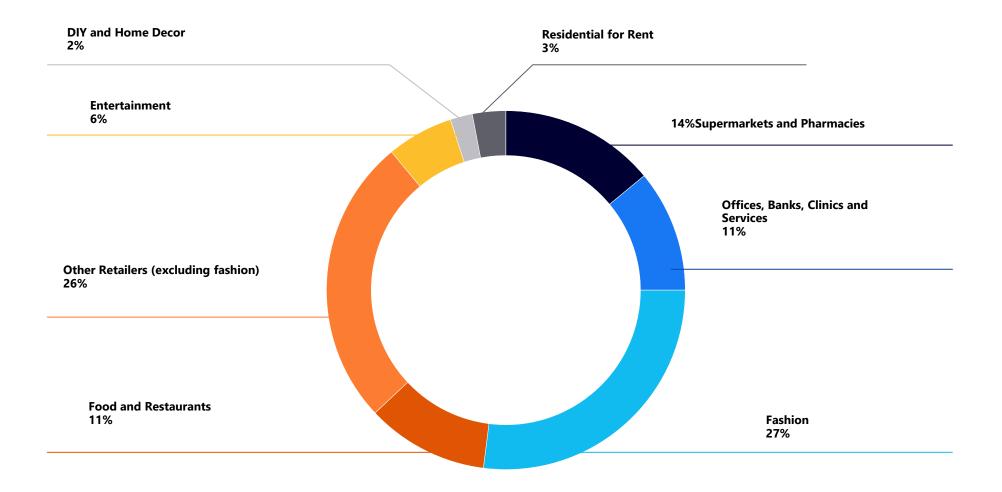
APPROXIMATELY 87% OF THE ASSETS ARE LOCATED IN THE CENTER OF THE COUNTRY AND IN MAJOR CITIES AROUND THE WORLD

[1] Full consolidation minus minority interests

City The heart of it.

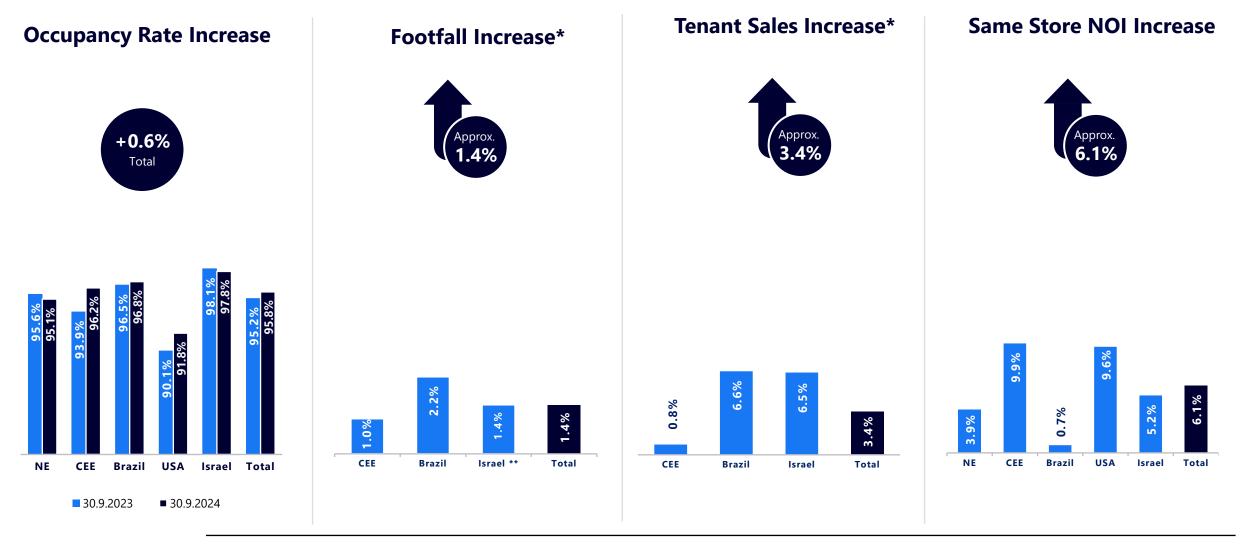
## URBAN RESILIENT ASSETS SERVING DAILY NEEDS AND SERVICES

#### **Tenant Mix Based on Proportionate Rent**



7 | GCity The heart of it.

Third quarter of 2024 compared to the same quarter last year



\* Based on expanded solo, visitor and tenant data are not displayed for the United States, as they are not relevant to the property portfolio in the U.S.

City The heart of it. \*\* Excluding northern properties

First nine months of 2024 compared to same period last year



Visitor and tenant data are not displayed for the United States, as they are not relevant to the property portfolio in the U.S. \* 6.5% including property tax related to previous years \*\*Excluding northern assets

Third quarter of 2024 compared to the third quarter of last year



First nine months of 2024 compared to the same period last year



**City** The heart of it. [1] According to the management's approach, for FFO approach in accordance with the Securities Authority's methodology, see page 27. [2] Neutralizing the NOI of assets sold (see page 12) and deducted the interest expenses on the net proceeds from the disposal of assets



## **BUSINESS FOCUS AND LEVERAGE REDUCTION PLAN (Expanded Solo)**

Property Disposals status starting from October 2022 until the publication date <sup>[1]</sup>

NIS Millions	Completed	In Advanced Negotiations Stage	In Marketing	Total
Europe	2,896	1,135	1,117	5,148
Israel	154	487	145	786
USA	567		160	727
Brazil	498	320	35	853
Total	4,115	1,942	1,457	7,514

Focus on properties located in the central business districts of major global cities, in highly urbanized with high appreciation potential



LTV



Approximately advancing and 30% of the completing the holdings in disposal plan Brazil have while reducing already been realized



[1] Assets worth approximately 1.4 billion NIS that are in advanced stages of negotiation for their sale are classified as assets held for sale in the financial statements as of September 30, 2024 \*The data above includes information on an asset realization plan, which is forward-looking information within the meaning of the Securities Law. The aforementioned data are based on the company's estimates as of this date and may change in the future as a result of the realization of various risks as well as a result of macro-economic changes and events, including in the real estate markets. For more details, see slide 29.

## **Residential Activity This Period**



Acquiring 262 income producing units	In planning Approx.504 units destinated to leasing	Acquiring 243 units in planning	Approx.800 units for leasing	In construction 442 units (adjacent to Promenada asset)	← 400 units for rent
In the Brickell neighborhood, Miami Florida Approx. 334 units destinated to leasing Approx. 334 units for leasing Tampa, Florida	Approx. 504 units for lease are in planning, Brickell, Miami	Purchase of land as part of the "Apartment for Rent" project, Tel Hashomer, in the stages of issuing a permit, expected completion in 3 years	G City Europe completed an acquisition of approx.800 units for rent in: • Warsaw – 541 units • Kraków – 109 units <sup>[1]</sup> • Wroclaw – 138 units	Approximately 183 apartments have been completed and the company has begun renting them out. The rest of the apartments are in an advanced stage of construction. In planning 1,200 units to Sale and leasing (adjacent to Promenada asset)	Citycon completed the construction of approx. 400 housing units in Finland, the first units were occupied and began to yield in December 2022



the Group Approx. 4,200

Units for leasing in different stages

#### [1] Sold in November 2024

13

City The heart of it. \*The information above include forecasting statements as defined under Israeli Securities Law - 1968. Such information is based on the Company's estimations as of the date of this presentation and might change in the future. For additional information please see page 28 of the presentation.

## MAIN PROJECTS UNDER DEVELOPMENT AND LAND FOR FUTURE DEVELOPMENT

Projects in Development	Plan	Expected Land Addition (sqm)	G City Share	Expected Completion Date	Actual investment as of 30.9.2024 (100%, million NIS)	<b>Fair Value</b> <b>As of 30.9.2024</b> (100%, NIS Millions)	Expected Cost to Complete (100%, NIS Millions)	Yearly Expected NOI <sup>[1]</sup> (100%, NIS Millions)	Expected return on investment cost
G City Rishon Lezion	Office tower under construction**	65,100	100%	2026	239	431	567	74	9.2%
Tampa, Florida	A luxury residential project for rent in Downtown Tampa, which includes 334 housing units for rent (with full financial support) <sup>[2]</sup>	37,000	94%	2024	612	856	56	48	7.2%
Ostrobramska, Warsaw	Ostrobramska rental housing project, which includes 442 apartments and approximately 1,500 square meters of commercial space on the ground floor, adjacent to the existing Atrium Promenada mall. Built on a plot of land owned by the company.	16,000	100%	Q1/2025	170	216	46	16	7.4%
			Total		1,021	1,503	669	138	
			Total Com	pany Share	985	1,451	665	135	

[1] Expected NOI in a stable year assuming full occupancy

[2] As of the reporting date, the company has received a permit (Form 4) and begun occupancy of the building .
[3] As of September 30, 2024, the company completed two buildings (B + C) out of three in the project (approximately 183 units out of 442) and began leasing them

Land for Future Development	Plan	Expected Land Addition (sqm)	G City Share	Expected Completion Date	Fair Value As of 30.6.2024 (100%, NIS Millions)
Tel Hashomer "Aprtment for Rent"	Construction of 4 residential apartment buildings with 243 apartments for rent (before right additions/Shabas reliefs) for long term leasing for a period of 20 years	30,700	100%	TBD	302
Beit CAL	Construction of mixed-use towers with 70,000 square meters of office space, 11,000 square meters of residential space and 6,300 commercial space. At this stage the existing building is leased for a period of one year with two options for extension (until the end of 2024)**	90,100	100%	TBD	399
Brickell. Miami	Constructing a mixed-use 61-story tower, approved to expand residential units to 504	42,000	100%	TBD	220
Promenada, Warsaw	Continuation of the Promenada Village rental housing project, phase B, which includes 1,200 apartments for sale and rent (about 45,000 square meters) and about 5,300 square meters of commercial space on the ground floor adjacent to the existing Atrium Promenade mall. Built on a plot of land owned by the company that is currently used as a parking lot	50,300	100%	TBD	245
				Total	1,166

City The heart of it.

ne uata above includes information regarding projects that are currently in the planning and construction phases. I his includes Cost-to-complete estimation, projected time to complete, a looking statement, as defined under Israeli Securities Law. Such information is based on the company's estimates as of this date and may change in the future. See slide 29

\*\*The company will examine in the future the economic viability of partial ownership of the building, either by bringing in partners or by selling space to potential buyers.

## G CITY EUROPE | MAXIMIZING OF BUILDING RIGHTS AND MIXED USES

Case Study

**Promenada Village** Promenada is the largest and most Innovative shopping center on the East Bank of Warsaw. It is located on approx. 110 dunams of land and covers 63,000 sqm of commercial areas, including 160 shops, services and facilities.

- Completion of 442 units for rent adjacent to the Shopping Center on company land. Approximately 183 apartments have been completed and the company has begun renting them out.
- Expanding the existing Center by 7,000 sqm of additional commercial areas.

Completion of approximately 1,200 apartments for sale and rent and 5,300 sqm of commercial areas on land that is currently used as a parking lot <sup>[1]</sup>



## **G KFAR SABA VALUE CREATION AND IMPROVEMENTS**

#### As of March 2024, the complex is fully active 7 days a week

after opening on Saturday

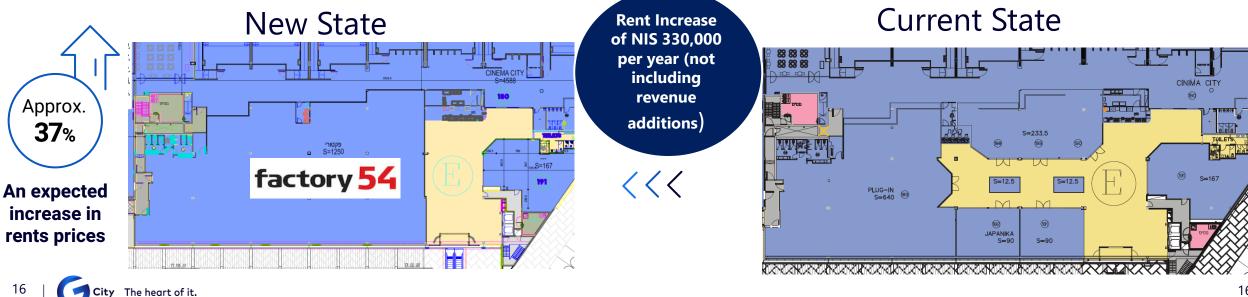
16,500 visitors to the indoor mall on Saturday (on average)

before opening on Saturday

12,000 visitors to the indoor mall on Saturday (on average)

increase of 80% in the average revenue per square meter on Saturday (according to Reese's data)





## G City Rishon Lezion, Israel

G-fashion

G-fashion

G-2

CINEMA CITY



Privately held 80,000 sqm GLA property on a land of approximately 19.7 acre

Rishon Lezion, the fourth largest city in Israel in part of Tel Aviv Metropolitan area

An accessible main transport hub on Moshe Dayan Rd. In front of the currently underconstruction light-rail train station

Complex including Cinema theater, 4 supermarkets, LEGO flagship store, fashion, sports, entertainment and restaurants



17 G CITY | RISHON LEZION



ראשון לציון | G CITY

18



## **G** CITY

THE HEART OF I City

#### **Rishon Lezion, Israel**



80

Dunams Land Area

**Thousand SQM** GLA

80

Į	m	m	Ī
		••	

Anchor Tenants

**DEC4THLON** SPORT FOR ALL | ALL FOR SPORT



1 Million residents in 10km radius

130 # Number of Tenants

## **Potential for Development**

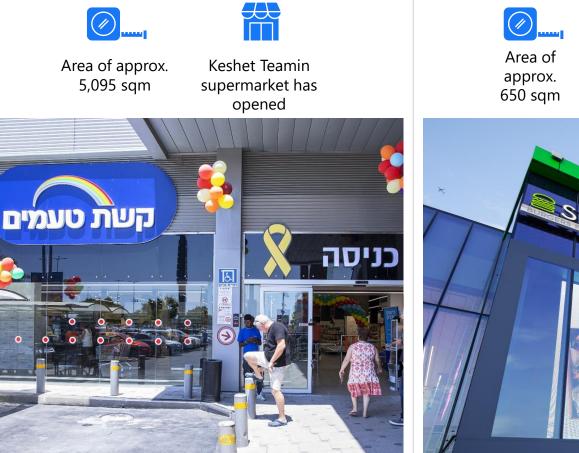
To develop 3 mixed-use buildings in addition to the building currently under development (office towers, residential for rent and hotel)

## Ħ

## Additional **Building Rights**

The Local of Rishon LeZion Committee recommended submitting to the Regional Committee a plan to increase building rights by approximately 150,000 square meters near the Cinema City. The plan will include mixed-use development for Commercial, Offices, and hospitality.







	さ	
Г	1	1

A Shake Shack branch has opened









# G City a Retail and Office Tower Approx.69,000 SQM



1	

Uses:

**Retail and** Offices

2026 Expected finish date

69,000 GLA (sqm)

100% Company Ownership

G CITY Adding a commercial and office tower

Construction is progressing

THE MULTE

RISHON LEZION | G CITY

21

1-1-1

THE REAL PROPERTY AND IN COLUMN

THE REAL PROPERTY AND INCOME.

THE AS A DECK

DET STATE OF STREET, ST

THE R

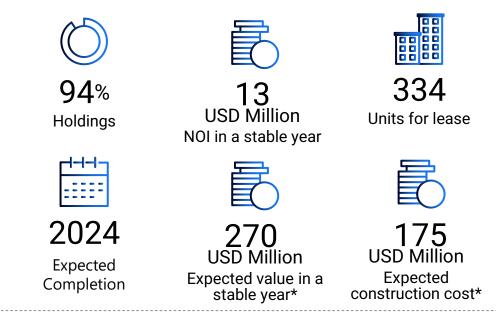
1.00

 $\overline{X}$ 

DECI MILITÀ

THE HEART OF IT

## Latest Acquisition - AER TAMPA Tampa, Florida



The company developed together with American Land Ventures, a project of luxury residence for lease in downtown Tampa Bay, Florida.

A 31-story building located on the riverfront in the upcoming artist's square in front of the Culture Hall and adjacent to Tampa Museum of Arts.

The project is located in an Opportunity Zone, an area eligible for tax benefits, such as deferral of current capital gains and tax exemption if the property under construction is held by the company for a period of ten years or more.



 \*The data above includes forward-looking information within the meaning of the Securities Law. Such data are based on the company's estimates as of this date and may change in the future. including depending on obtaining the permits required by law (as required). For more details, see page 29 for the presentation.

## USA - Brickell Gateway, Miami





23

## BRICKELL | MIAMI



City

Development of a 52-story building above commercial floors, the company's request to EXPAND the building rights to about 500 units was approved.

BRICKELL GATEWAY 760 Residential Units 352 Hotel Rooms BRICKELL GATEWAY Retail 560,000 sqm Offices 260,000 sqm Offices 450 Residential 286,000 sqm Units ICKELL MAIZON Light Rail Station STATION TOXELL METROPIAL BRICKELL STATION BRICKELL CIT BRICKELL GATEWAY | ILLUSTRATION 24

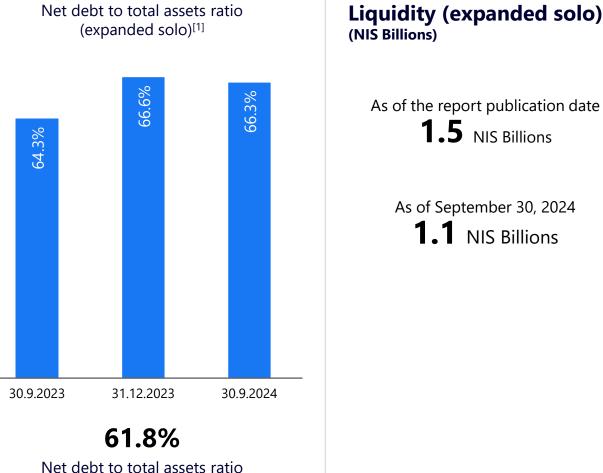




## RESULTS AND FINANCIAL DATA

Third Quarter and 2024

## BALANCE SHEET DATA



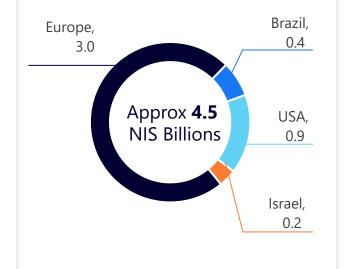
(consolidated) 30.09.2024

#### Liquidity (expanded solo) (NIS Billions)

**1.5** NIS Billions As of September 30, 2024

**1.1** NIS Billions

**Financial Flexibility** Unencumbered asset value in fullyowned private subsidiaries (NIS billion)



### **3.66 years**

Average duration of bank loans and bonds (expanded solo)

#### 4.08%

Average interest on liabilities and bonds (expanded solo)

[1] Calculated according to the total assets and the total net financial liabilities (which include, among other things, offsetting assets intended for short-term sale (including assets for which a binding agreement has not yet been signed) as detailed in section 2.1 in footnote 2 of the company's board of directors' report for each of the aforementioned reporting periods.

## THIRD QUARTER 2024

Main Results

ΜΙΑΜ

City The heart of

BRICKELL

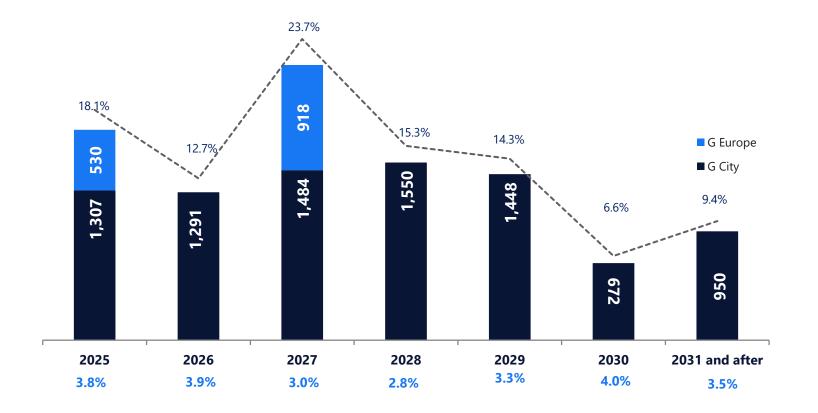
1-9.2024	1-9.2023	Change	7-9.2024	7-9.2023	Change
1,299	1,245	4.3%	443	417	6.2%
1,293	1,141	13.3%	443	404	9.7%
773	714	8.1%	258	244	6.1%
359	290	23.8%	137	103	33.0%
361	365	(1.1%)	137	110	24.5%
(36)	25		(53)	30	
	1,299 1,293 773 359 361	1,2991,2451,2931,141773714359290361365	1,299   1,245   4.3%     1,293   1,141   13.3%     773   714   8.1%     359   290   23.8%     361   365   (1.1%)	1,2991,2454.3%4431,2931,14113.3%443773714 $8.1\%$ 25835929023.8%137361365(1.1%)137	1,2991,2454.3%4434171,2931,14113.3%443404773714 $8.1\%$ 25824435929023.8%137103361365(1.1%)137110

[1] from the first quarter of 2023 reports, the company stopped neutralizing from the FFO calculation the profit/loss component from early redemption of interest-bearing bonds and added the profit/loss component from early redemption of hybrid bonds, which reflect profit/loss flows from recurring activities of the company as part of its normal course of business. As detailed in section 2.3 of the company's board of directors' report

[2] Excluding the NOI (see page 12) from sold properties and reducing interest expenses in consideration of proceeds from property sales.

## BOND MATURITY SCHEDULE (Expanded Solo)

As of September 30, 2024





LIPPULAIVA | FINLAND

## DISCLAIMER

This presentation includes the company's estimates that constitute forward-looking information as defined in Section 32A of the Securities Law (5778 - 1968), including forecasts, estimates, estimates, financial and operational data referring to future events whose realization is uncertain and not under the control of the company and its holding companies, forecasts and data In relation to the group's asset realization plan and asset financing (including the scope of realization and financing and expected schedules), to projects in planning and development, expected development schedules, investment plan, establishment costs and future revenues and other financial data, as well as to the effects of macroeconomic changes, including inflation rates, interest rates and exchange rates exchange. This information, as stated, is based on the company's subjective assessment which was made based on past experience and professional knowledge accumulated by the company, on the basis of existing information of the company and its held companies and in addition on the company's current expectations and assessments in connection with future developments and trends, and on their expected impact on the company's activities, and everything as known to the company at the time of publication of this presentation. Although we believe that the assumptions on which any

forward-looking statement is based are reasonable, any such assumption may prove to be inaccurate, and the statement based on such assumption may prove to be incorrect. Actual results and trends in the future may vary significantly from those presented or implied by any forwardlooking statement in this presentation, depending on a variety of factors, including the risk factors that characterize the activities of the company and its held companies as detailed in the company's periodic report and in other information published by the company as part of its reports to the Israel Securities Authority, Including under the chapter "risk factors" in the company's periodic report, including economic conditions that affect geographic areas, changes in the rental policy of the marketing chains and substantial tenants, risks involved in activity in the field of property renewal and development, competition, increase in operating expenses and other expenses, developments in the economic and geopolitical environment in the areas of activity of the company and its holding companies, as well as developments in the real estate market, including paying attention to macroeconomic trends (including increases in inflation and interest rates in the economy as well as changes in exchange rates), to the ongoing war in israel, as well as receiving regulatory approvals required to exploit the development potential, and the completion of the company's implementation plan, and therefore the results of the company's activities, may differ substantially from what is stated in this presentation.

With the exception of the obligation to disclose information as required by securities laws, we do not undertake to update any information contained in this presentation or publish the results of any changes to any statement that may be made to reflect events or circumstances that occurred, or that we became aware of, after the date of this presentation.

The information contained in this presentation does not constitute a prospectus or other offer document, and does not constitute or create any order or offer to sell or part thereof, or any solicitation of any order or offer to buy or subscribe to buy, any securities of G City Ltd. or Any other corporation, and in addition the information or any part of it or the fact of its distribution do not constitute a basis or possibility to rely on them in connection with any action, contract, obligation or in connection with the securities of the company.

נירף נודל בו

City The heart of it.

#### **Contact Details:**

**Gil Kotler** CFO gkotler@g-city.com +972.3.6948000

#### Shiri Barkay

VP Economics & Capital Market sbarkay@g-city.com +972.3.6948000



City