

## COMPANY PRESENTATION

**JUNE 2023** 

THE HEART OF IT.



## About G City 2023

## NIS 37 Million

Value of Investment and Development Real Estate

13.9+%

Increase of same store NOI in 2023

95.0%

Occupancy Rate

CPI Linked Lease Agreements

Above 90%

**Lease Agreements** 

~7,000



135

Supermarkets in Portfolio

101

Assets As of March 31, 2023 2,950

Units for Rent in Different Stages



2.2 Million SQM GLA





# URBAN ASSET PORTFOLIO PROVIDING DAILY NEEDS AND INTEGRATING RESIDENTIAL FOR RENT





Quality Assets Portfolio Supermarket Anchored Assets in Densely Populated Urban Areas, Not relied On Dominant Tenants

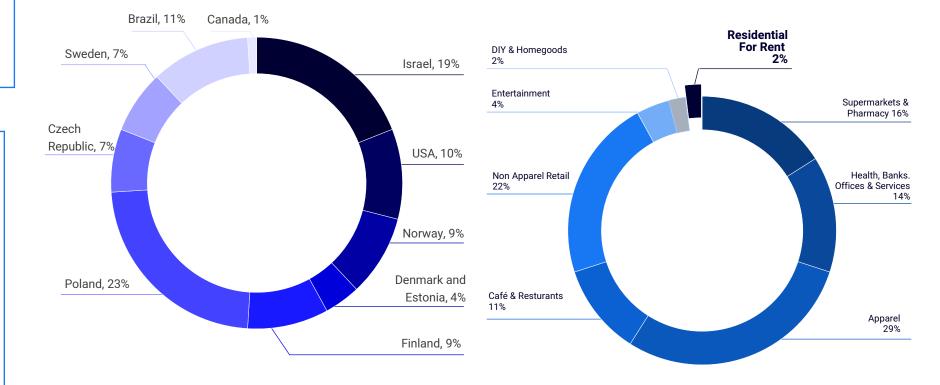


80% Of G City's Assets Are Located In 16 Metropolitan Areas

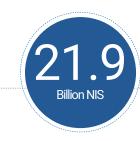
Prague Tel Aviv
Stockholm Boston
Helsinki New York
Sau Paulo Warsaw

Geographic Diversification Based on Proportionate Investment Property Value

# Tenant Mix Based on Proportionate NOI



### **ABOUT US**



#### Investment Portfolio - Expanded Solo NIS 21.9 Billion

Investment in
<b>Public Companies</b>

NIS 3.2 Billion

**CITYCON** 

**Investment in Private Companies** 

NIS 18.7 Billion

NIS 3.2 Billion Equity Investment

52.0% Ownership NIS 8.5 Billion Property Value

100% Ownership

100% Ownership

NIS 4.8 Billion NIS 2.6 Billion Property Value

> 100% Ownership

Property

Value

NIS 2.6 Billion **Property** Value

100% Ownership NIS 0.23 Billion **Property** Value

> 60% Ownership

34 Assets (1)

22 Assets<sup>(1)</sup>

13 Assets

7 Assets

13 Assets (1)

6 Assets (1)



**NORDICS ACQUIRED 2004** 



**CENTRAL EUROPE ACQUIRED 2008** 



G ISRAEL EST. 2005



**GAZIT BRASIL** EST. 2008



**HORIZONS** EST. 2017



TRIPLLLE EST. 2019

THE HEART OF IT. G CITY | RISHON LEZION

### First Quarter of 2023

#### **Key Items in Wholly Owned Companies**









				-	
	Israel	North America	Brazil	Central Europe	Total
GLA ('000 SQM)	161	118	176	647	1,102
# of Income Producing Assets <sup>1</sup>	13	19	7	22	61
Occupancy Rate	98.0%	94.6%	96.3%	94.0%	94.5%
Investment Property (NIS Million) 1	3,526	2,463	2,624	8,544	17,151
Investment Property Under Development and Land (NIS Million) 1	1,262	1,226	64	1,010	3,562
Uses	Commercial, Office, Residential and Services	Commercial, Office, Residential and Services	Commercial, Office & Services	Commercial, Office, Residential and Services	-



<sup>(1)</sup> Including assets in shared control.

<sup>2)</sup> In North America, there were no renewals of commercial land and an increase of approx. 12% in residential land for rent.

### Disposition Plan for Non-Core Assets (Expanded Solo)

#### Status of Asset Sales Since October 2022

NIS Millions	Completed or Under Binding Agreements	In Advanced Stages of Negotiations	In Marketing
G Europe	1,780	1,025	2,073
Israel	154	-	145
Gazit Horizons	528	-	-
Gazit Brazil	425	-	241
Total	2,887	1,025	2,459

Commitment to promotion and completion of the sales process

Reducing the exposure to Brazil and Central Europe

Targeting properties located in the centers of main cities in super urban areas

Binding sales agreements in the amount of approx. NIS 2.9 billion from October 2022 until the date of publication of the reports



<sup>\*</sup>The data above includes information on an asset realization plan, which is forward-looking information within the meaning of the Securities Law. The aforementioned data are based on the company's estimates as of this date and may change in the future as a result of the realization of various risks as well as a result of macro-economic changes and events, including in the real estate markets. For more details, see slide 26.

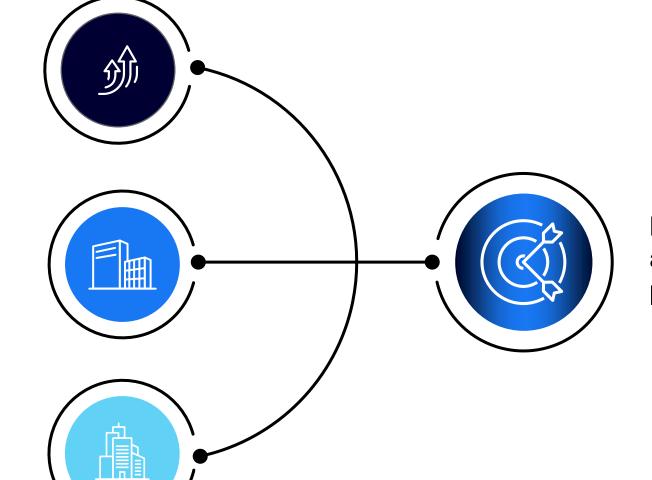
### Strategy



Organic growth of standing portfolio

Use of rights and expansion of existing assets

Purchase, initiation and development of new assets



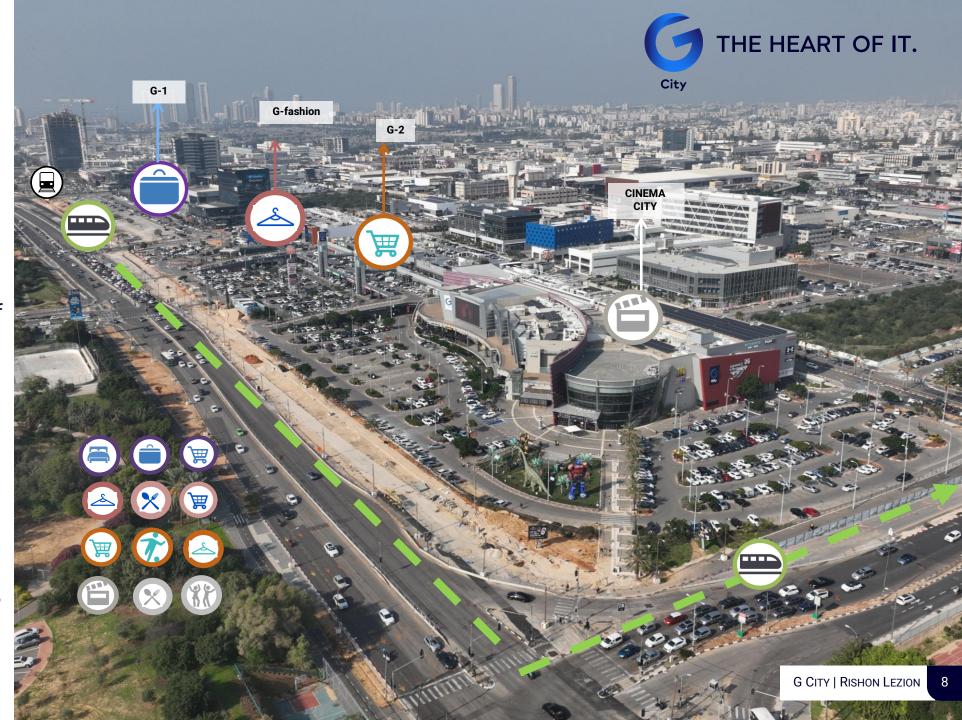
Focus on urban assets in densely populated areas

#### **G CITY**

Rishon Lezion, Israel

#### **Fortress Asset**

- Privately held 80,000 sqm GLA property on a land of approximately 19.7 acre
- Rishon Lezion, the fourth largest city in Israel in part of Tel Aviv Metropolitan area
- An accessible main transport hub on Moshe Dayan Rd. In front of the currently under-construction light-rail train station
- Complex including Cinema theater, 4 supermarkets, LEGO flagship store, fashion, sports, entertainment and restaurants



#### **G CITY**

#### Rishon Lezion, Israel



1,655

Million NIS, Market Value



20

Acres Land Area 80

Thousand SQM GLA



1 Million residents in 10km radius



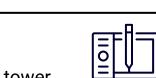
130 # Number of Tenants

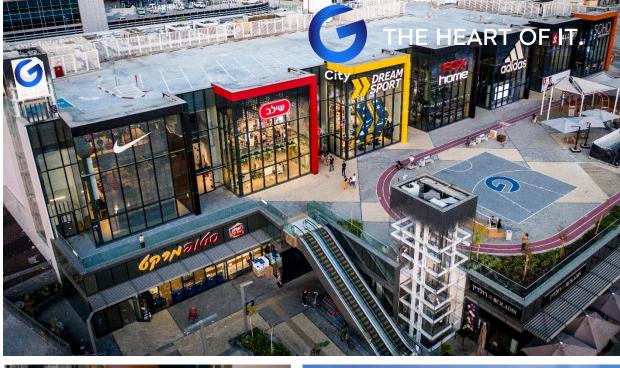


**Anchor Tenants** 







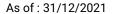






#### **Potential for Development**

To develop 4 mixed-use buildings (office tower, residential for rent and hotel)







## G City a Retail and Office Tower Approx.65,000 SQM







Q1/2026
Expected finish date

An addition to the existing property in G-City Rishon Lezion, located on a private land in an area of approx.20 acres, owned by the company, adjacent to the light rail station which is under construction(the green line) and approx.500 meters from Moshe Dayan (Israel Railways).



In zoning process to develop additional 3 mixed-use buildings (173 thousands SQM)





## PROMENADA TRANSFORMATION PROCESS Warsaw, Poland



PROMENADA TRANSFORMATION PROCESS Warsaw, Poland

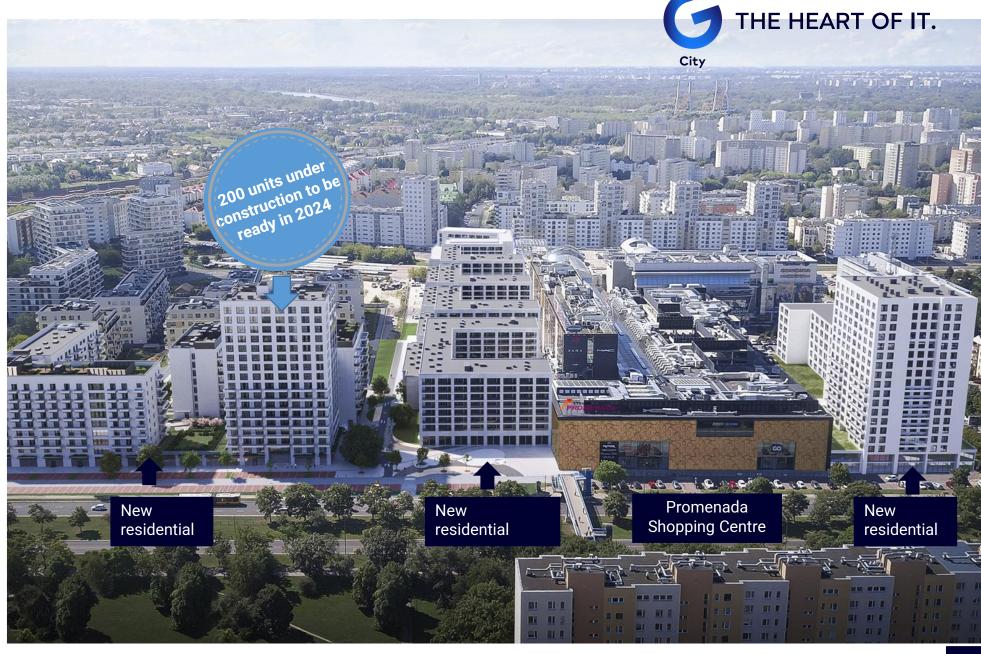


### PROMENADA

Warsaw, Poland

## TRANSFORMATION TO COMMUNITY CENTRE

- Internal refurbishment and re-tenanting of retail/office buildings to be completed in 2023
- Commenced development of first residential for lease buildings, with first units ready in 2024
- 2,000 new co-living homes to be delivered over next 5 years



## **U.S.A- Brickell Gateway, Miami**







#### BRICKELL | MIAMI

DEVELOPMENT OF A 52-STORY BUILDING ABOVE THE COMMERCIAL, A REQUEST TO EXPAND THE BUILDING RIGHTS TO APPROX.500 UNITS WAS APPROVED.





## Residential for Rent Activity This Period



Acquiring
262
income producing
units

During the quarter, the average rent price in new lease agreements increased by approx. 12% compared to the former agreements

In planning
Approx.500
units destinated to leasing

Approx. 500 units for lease are in planning, Brickell, Miami

In construction
Approx. 344
units destinated
to leasing

Approx. 344 units in Tampa, Florida

Acquiring
243
units in planning

Acquiring land through the 'Rent an Apartment' project in Tel Hashomer before Shabas reliefs (after adding Shabas expected approx. 291 units), in the stages of issuing the permit expect to finish in 4 years

Approx.800 units for leasing

G City Europe completed an acquisition of approx.800 units for rent in:

Warsaw – 541 units Kraków – 109 Wrocław – 138 In construction
200
units
(adjacent to

(adjacent to Promenada asset)

G City Europe has begun first stage construction of 200 units and 400 units are under permitting from 2,000 units adjacent to the asset owned by Atruim Promenada (Warsaw, Poland)

In construction
600
units destinated to leasing

Citycon is in the process of approx. 400 residential units in Finland, the first units were occupied in December 2022.

In February 2022, the Company entered Forward Purchase project to build 200 residential units in Stockholm, Sweden.



Total owned by the Group Approx. 2,950

Units for leasing in different stages



## Residential for Rent - Brickell, Miami, Florida



Location: **Brickell, Miami, Florida** 



**262**Units for Rent



A residential building in Brickell, Miami, Florida. The property is 19 stories high and has an adjacent 8-story parking lot, which was completed in 2019.

The property includes of 262 residential units for rent and offers a wide variety of amenities including a gym, big swimming pool, and public recreation areas for the residents.



## Residential for Rent - Tel Hashomer, Ramat Gan

Long term residential project



243 Units for Rent

**4** Buildings



TEL HASHOMER | ISRAEL

G City won the 'Rent an Apartment' auction for planning, construction and management of a residential for long term rent center, for a period of 20 years at a price of approx. NIS 430 million (not including construction costs). The center includes 243 units.

#### Residential For Rent - Warsaw and Krakow



# An acquisition of **650 residential units** in two properties

The properties are located in Warsaw and Kraków, Poland

The target audience are young people with free professions Accumulate future purchases in the short to medium term in major cities in Poland

#### Kraków

The property is located in the norther area of the city in Krowodrza square.

10 min drive from the center square of the city and the train station, adjacent to a retail center.

High accessibility to public transportation near Bailce airport.





#### Warsaw

The property is located in the western area of the city in Wtochy square.

The property in located near public transportation and close to the international airport and the office square Mokotów.



## Latest Acquisition - AER TAMPA

#### Tampa, Florida



334 Units for lease



USD Million NOI in a stable year



94% Holdings



175
USD Million
Expected
construction cost



270 USD Million Expected value in a stable year



2024 Expected Completion

The company is developing together with American Land Ventures, a project of luxury residence for lease in downtown Tampa Bay, Florida.

A 31-story building located on the riverfront in the upcoming artist's square in front of the Culture Hall and adjacent to Tampa Museum of Arts.

The project is located in an Opportunity Zone, an area eligible for tax benefits, such as deferral of current capital gains and tax exemption if the property under construction is held by the company for a period of ten years or more.







# Results and Financial Data

First Quarter 2023

#### FIRST QUARTER OF 2023

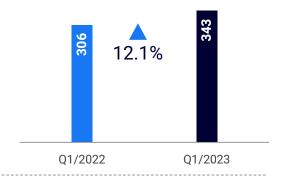
#### OPERATIONAL AND FINANCIAL PREFORMANCE - MAIN RESULTS



## Proportionate NOI

(NIS Millions)

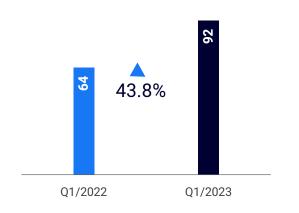






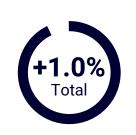


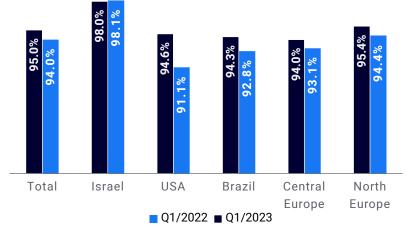
# The FFO<sup>1</sup> (NIS Millions)





As of March 31, 2023





## **Financial Strength**

# THE HEART OF IT.

Key Items

As of March 31, 2023

68.0%

Net Debt to Total Assets (Expanded Solo) 61.0%

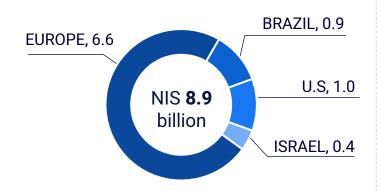
Net Debt to Total Assets (Consolidated) 3.7 Years

Debt Weighted Duration (Expanded Solo) 3.69%

Average Interest Rate of Debt (Expanded Solo)

#### Financial Flexibility

Unencumbered assets in wholly owned private subsidiaries (NIS billions)



Liquidity (NIS Billions)
As of March 31, 2023

2.4

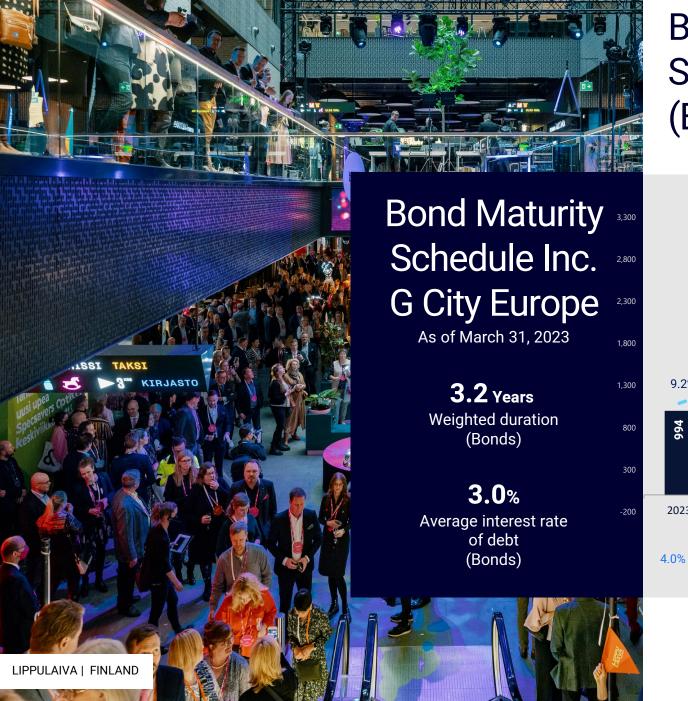
NIS Billions

# Bond Maturity Schedule Until End of 2024 including G

**Europe** (Formerly Atrium)

(NIS Billions, As of March 31, 2023)





## Bond Maturity Schedule (Expanded Solo)









#### THE HEART OF IT.



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