

# FINANCIAL RESULTS FOURTH QUARTER AND FOR 2022

**MARCH 2023** 

.THE HEART OF IT





#### **DISCLAIMER**



This presentation may include forward-looking statements as defined in section 32A of the Securities Law, 1968, including forecasts, evaluations, estimates, financial and operational data that refers to future events whose fulfillment is not certain and is not under the control of the Company and its investee companies, forecasts and data in respect of projects in planning and development, forecast development timetables, construction costs and future revenues and other financial information, and the impact of the COVID-19 pandemic as well as the war between Russia and Ukraine, and the resulting global economic crisis. Such information is based on the Company's subjective evaluation based upon past experience and the professional knowledge the Company has accumulated, using the Company's and its investee companies' existing knowledge, and on the Company's expectations and current estimates concerning future developments and trends, and their expected impact on the Company's operations, as known to the Company at the time of preparation of this presentation.

Notwithstanding that we believe that the assumptions underlying any forward-looking assumption are reasonable, any such assumption can turn out to be inaccurate, and a forward-looking declaration based on such an assumption can turn out to be erroneous. Actual results and future trends might materially change from those presented or understood from any forward-looking declaration in this presentation, dependent on a range of factors. These include risk factors that characterize the Company's business and that of its investee companies as detailed in the Company's Periodic Report and other information the Company published in its immediate and periodic reports we have submitted to the Israel Securities Authority, including under the heading of "Risk Factors" in the Company's Periodic Report, which include economic conditions that impact on geographic regions, changes in leasing policies of retail chains and major tenants, risks involved in the area of renovation and development of properties, competition, growth in operating costs and other expenses, developments in the economic and geopolitical environment in areas where the Company and its investee companies operate, including with attention to the COVID-19 pandemic as well as the war between Russia and Ukraine and its their global and macro-economic effects, as well as receipt of regulatory approvals required in order to realize development potential. Accordingly the results of the Company's operations may be materially different from what is stated in this presentation.

Apart from the duty to disclose information as required under the applicable securities laws, we do not undertake to update the information in this presentation or to publish the results of any change to any declaration that might occur in order to reflect events or circumstances that will have occurred, or to which we became aware, after the date of this presentation.

The information included in this presentation does not represent a prospectus or other offering document, and is not and does not create any invitation of proposal to sell or any solicitation for any invitation or offer to purchase or register for purchase any securities of G City Ltd or any other company. In addition the information or any part of it or the fact of its distribution do not represent the basis or possibility to rely upon them in respect of any action, contract, undertaking or in connection with securities of G City Ltd.

#### Year 2022

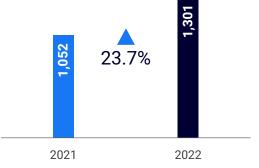
#### OPERATIONAL AND FINANCIAL PREFORMANCE - MAIN RESULTS



#### **Proportionate NOI**

(Adjusted for exchange rate, NIS Millions)



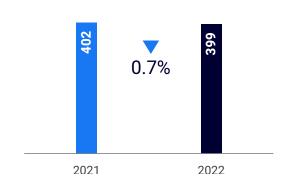


# Approx. 66% Group debt is non-CPI linked<sup>2</sup>



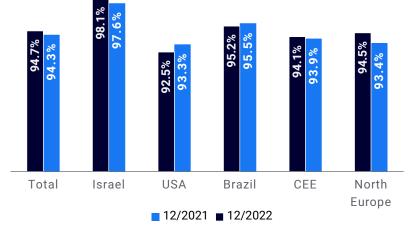
#### The Economic FFO<sup>1</sup>

(Adjusted for exchange rate, NIS Millions)





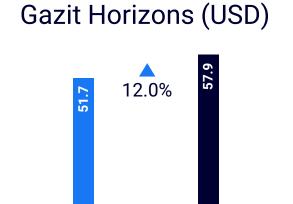
+0.4% Total



#### Year 2022

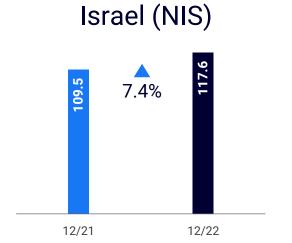
#### Change of Rent per Sqm





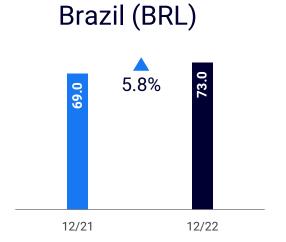
12/22

12/21









### Disposition Plan for Non-Core Assets (Expanded Solo)

#### Status of Asset Sales Since October 2022

NIS Millions	Completed or Under Binding Agreements	In Advanced Stages of Negotiations	In Marketing
G Europe	725	1,016	2,004
Israel	154	-	145
Gazit Horizons	528	-	-
Gazit Brazil	-	373	241
Total	1,407	1,390	2,391

Commitment to promotion and completion of the sales process

Reducing the exposure to Brazil and Central Europe

Targeting properties located in the centers of main cities in super urban areas

Binding sales agreements in the amount of approx. NIS 1.4 billion from October 2022 until the date of publication of the reports



<sup>\*</sup>The data above includes information on an asset realization plan, which is forward-looking information within the meaning of the Securities Law. The aforementioned data are based on the company's estimates as of this date and may change in the future as a result of the realization of various risks as well as a result of macro-economic changes and events, including in the real estate markets. For more details, see slide 2.

# **About G City**

# Nis 36 Million

Value of Investment and Development Real Estate

+14.3%

Increase of same store NOI in 2022

94.7%

Occupancy Rate

CPI Linked Lease Agreements

Above 90%

**Lease Agreements** 

~7,000



135

Supermarkets in Portfolio

101

Assets As of December 31, 2022 2,950

Units for Rent in Different Stages



2.2 Million SQM GLA





# URBAN ASSET PORTFOLIO PROVIDING DAILY NEEDS AND INTEGRATING RESIDENTIAL FOR RENT



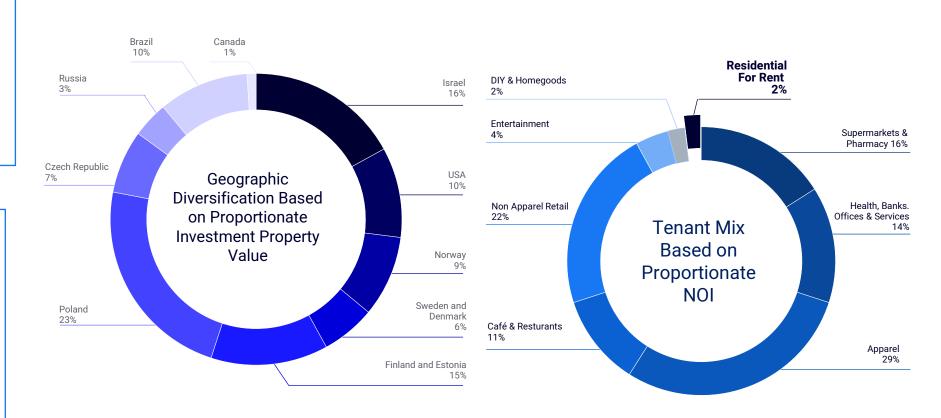


Quality Assets Portfolio Supermarket Anchored Assets in Densely Populated Urban Areas, Not relied On Dominant Tenants



80% Of G City's Assets Are Located In 16 Metropolitan Areas

Prague Tel Aviv
Stockholm Boston
Helsinki New York
Sau Paulo Warsaw



## Fourth Quarter of 2022

#### **Key Items in Wholly Owned Companies**









	Israel	North America	Brazil	CCE	Total
GLA ('000 SQM)	161	118	176	662	1,117
# of Income Producing Assets <sup>1</sup>	13	19	7	22	61
Occupancy Rate	98.1%	92.5%	95.2%	94.1%	94.7%
Changes in New Lease Agreements, Including the Exercise of Options	4.6%	<sup>2</sup> 16.0%	9.5%	<sup>3</sup> 0.5%	2.9%
Investment Property (NIS Million) 1	3,667	2,319	2,457	8,392	16,835
Investment Property Under Development and Land (NIS Million) 1	790	1,242	60	1,226	3,318
Uses	Commercial, Office, Residential and Services	Commercial, Office, Residential and Services	Commercial, Office & Services	Commercial, Office, Residential and Services	-

<sup>(1)</sup> Including assets in shared control.



<sup>(2)</sup> In North America, there were no renewals of commercial land and an increase of approx. 16% in residential land for rent.

<sup>(3)</sup> Central Europe does not include Russia.

#### Above 90% of Rental Income are CPI Linked

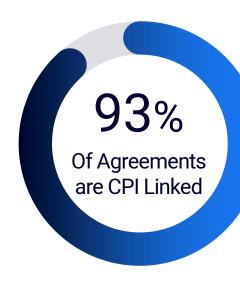






Monthly updated

Citycon



Index updated every year in November

**G City Europe** (Formerly Atrium)



Index updated every year in months January, February

**Brazil** 



Monthly updated

# **Latest Developments**

#### During The Period Of The Report Up To The Date Of Publication



In February 2022, the acquisition of G City Europe (formerly Atrium) have been completed, and its delisting from the Stock Exchange



During the first half of the year, the company completed a private placement of shares and options in a scope of approx. NIS 468 million to: Clal, Phoenix, Migdal and Norstar



During the first quarter of 2023 the company has completed a private placement of shares in a scope of approx. NIS 150 million to Migdal, More Investment, Menora, Norstar and Chaim Katzman



During the period of the report up to the date of publication, binding agreements of asset sales were signed in the amount of approx. NIS 1.9 billion, similar to the book price



During the period of the report up to the date of publication, Citycon, which operates in the Nordic countries, sold 4 assets in Norway of approx. EUR 266 million, similar to the book value





# Residential for Rent Activity This Period



Acquiring
262
income producing
units

During the quarter, the average rent price in new lease agreements increased by approx.

16% compared to the former agreements

In planning
Approx.500
units destinated to leasing

Approx. 500 units for lease are in planning, Brickell, Miami

In construction
Approx. 344
units destinated
to leasing

Approx. 344 units in Tampa, Florida

Acquiring
243
units in planning

Acquiring land through the 'Rent an Apartment' project in Tel Hashomer before Shabas reliefs (after adding Shabas expected approx. 291 units), in the stages of issuing the permit expect to finish in 4 years

Acquiring
Approx.800
units for leasing

G City Europe completed an acquisition of approx.800 units for rent in:

Warsaw – 541 units Kraków – 109 Wroclaw – 138 In construction
200
units
(adjacent to
Promenada asset)

G City Europe has begun first stage construction of 200 units from 2,000 units adjacent to the asset owned by Atruim Promenada (Warsaw, Poland) In construction 600 units destinated to leasing

Citycon is in the process of approx. 400 residential units in Finland, the first units were occupied in December 2022.

In February 2022, the Company entered forward funding project to build 200 residential units in Stockholm, Sweden.



Total owned by the Group Approx. 2,950

**Units for leasing in different stages** 





# Results and Financial Data

Fourth Quarter and Year 2022

## Fourth Quarter and Year 2022

#### Main Results

NIS Millions	10-12/22	10-12/21	Change	2022	2021	Change
Proportionate NOI Adjusted For Exchange Rate	331	268	23.5%	1,301	1,052	23.7%
Same Store NOI	248	218	14.0%	971	850	14.3%
FFO Adjusted For Exchange Rate According to the management approach	71	104	(31.7%)	399	402	(0.7%)
FFO according to the Securities Authority approach	(112)	78		(201)	228	
CPI linkage and exchange rate differences	96	22		539	212	
Other adjustments and depreciation*	111	22		159	49	
Hybrid Bond Coupon	(24)	(24)		(98)	(72)	
FFO according to management approach	71	98		399	417	

<sup>\*</sup>Revenues and expenses that were adjusted from the net profit (loss) for the purpose of calculating the economic FFO, which mainly include one-time expenses resulting from the termination of contracts with senior employees in the group, reorganization expenses in the group, share-based salary expenses and expenses and income from unusual legal proceedings that are not related to the reporting periods (including a provision for legal proceedings).



# Financial Strength

# THE HEART OF IT.

Key Items

As of December 31, 2022

67.6%

Net Debt to Total **Assets** (Expanded Solo) 60.0%

Net Debt to Total **Assets** (Consolidated)

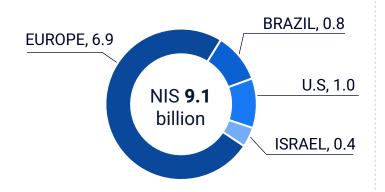
Years

**Debt Weighted** Duration (Expanded Solo) 3.38%

Average Interest Rate of Debt (Expanded Solo)

#### Financial Flexibility

Unencumbered assets in wholly owned private subsidiaries (NIS billions)



#### Liquidity

(NIS Billions)

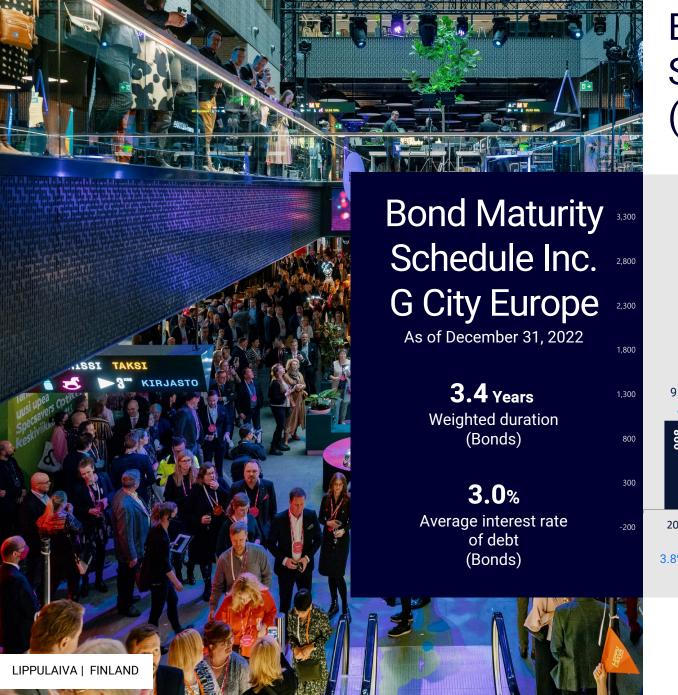
	NIS Billions	
Total adj. as of date of publication	2.7	
Expanding Call credit line	0.19	
Completing sale of Yavne	0.06	
Capital Allocation	0.15	
Additions after the cut:		
As of December 31, 2022	2.3	

#### **Bond Maturity Schedule** Until End of 2024 including G

**Europe** (Formerly Atrium)

(NIS Billions, As of December 31, 2022)





# Bond Maturity Schedule (Expanded Solo)



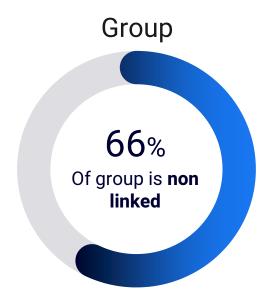


# Composition of Financial Debt

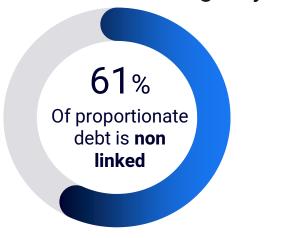


Approx. 89% of group financial debt has a **fixed interest rate** 

#### Non linked debt



#### Proportionate Debt Including Citycon



<sup>\*</sup>The figures are after the effect of hedging transactions and without a hybrid bond that is not CPI linked to an index and carries a fixed interest rate.





#### THE HEART OF IT.



**Adi Jemini** EVP & CFO

#### Or Ackerman Head of Capital Markets oackerman@g-city.com

oackerman@g-city.c +972.3.6948000