

## FINANCIAL RESULTS FIRST QUARTER 2023

MAY 2023

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This presentation includes the company's estimates that constitute forward-looking information as defined in Section 32A of the Securities Law (5778 - 1968), including forecasts, estimates, estimates, financial and operational data referring to future events whose realization is uncertain and not under the control of the company and its holding companies, forecasts and data In relation to the group's asset realization plan and asset financing (including the scope of realization and financing and expected schedules), to projects in planning and development, expected development schedules, investment plan, establishment costs and future revenues and other financial data, as well as to the effects of macroeconomic changes, including inflation rates, interest rates and exchange rates exchange. This information, as stated, is based on the company's subjective assessment which was made based on past experience and professional knowledge accumulated by the company, on the basis of existing information of the company and its held companies and in addition on the company's current expectations and assessments in connection with future developments and trends, and on their expected impact on the company's activities, and everything as known to the company at the time of publication of this presentation.

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### FIRST QUARTER OF 2023

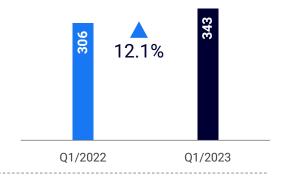
#### OPERATIONAL AND FINANCIAL PREFORMANCE - MAIN RESULTS



## Proportionate NOI

(NIS Millions)

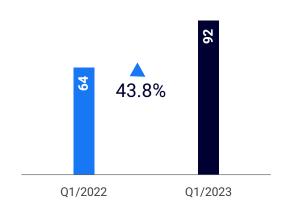








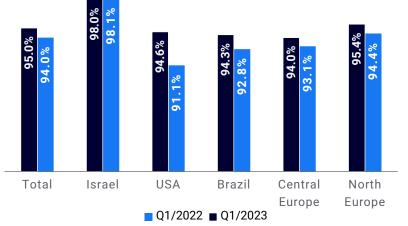
The FFO<sup>1</sup> (NIS Millions)





As of March 31, 2023





#### FIRST QUARTER OF 2023 VS FIRST QUARTER OF 2022

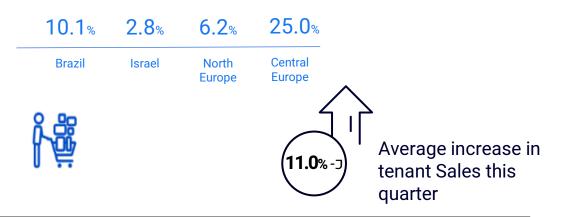
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#### OPERATIONAL AND FINANCIAL PREFORMANCE - MAIN RESULTS (Cont.)

#### Increase In Visitor Traffic This Quarter\*



#### Increase In Tenant Sales This Quarter\*



#### Increase in Same Store NOI this Quarter

4.3%	19.6%	8.3%	9.4%	22.6%
Brazil	USA	Israel	North Europe	Central
<b>(\$)</b>				Increase in Same Store NOI

## Increase In Average Rent Price Per Sqm (In Operational Currency)

5.0%	13.3%	8.5%	4.3%	13.4%	
Brazil	USA	Israel	North Europe	Central Europe	
\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\			(	8.9% - J	Average Increase In Rent Price Per Sqm

### Disposition Plan for Non-Core Assets (Expanded Solo)

Status of Asset Sales Since October 2022 until the date of publication of report

NIS Millions	Completed or Under Binding Agreements	In Advanced Stages of Negotiations	In Marketing
G Europe	1,780	1,024	2,073
Israel	154	-	145
Gazit Horizons	528	-	-
Gazit Brazil	-	400	241
Total	2,462	1,425	2,459

Commitment to promotion and completion of the sales process

Reducing the exposure to Brazil and Central Europe

Targeting properties located in the centers of main cities in super urban areas

Binding sales agreements in the amount of approx. NIS 2.5 billion from October 2022 until the date of publication of report



<sup>\*</sup>The data above includes information on an asset realization plan, which is forward-looking information within the meaning of the Securities Law. The aforementioned data are based on the company's estimates as of this date and may change in the future as a result of the realization of various risks as well as a result of macro-economic changes and events, including in the real estate markets. For more details, see slide 2.

## About G City 2023

## NIS 37 Million

Value of Investment and Development Real Estate

13.9+%

Increase of same store NOI in 2023

95.0%

Occupancy Rate

CPI Linked Lease Agreements

Above 90%

**Lease Agreements** 

~7,000



135

Supermarkets in Portfolio

101

Assets As of March 31, 2023 2,950

Units for Rent in Different Stages



2.2 Million SQM GLA





# URBAN ASSET PORTFOLIO PROVIDING DAILY NEEDS AND INTEGRATING RESIDENTIAL FOR RENT





Quality Assets Portfolio Supermarket Anchored Assets in Densely Populated Urban Areas, Not relied On Dominant Tenants

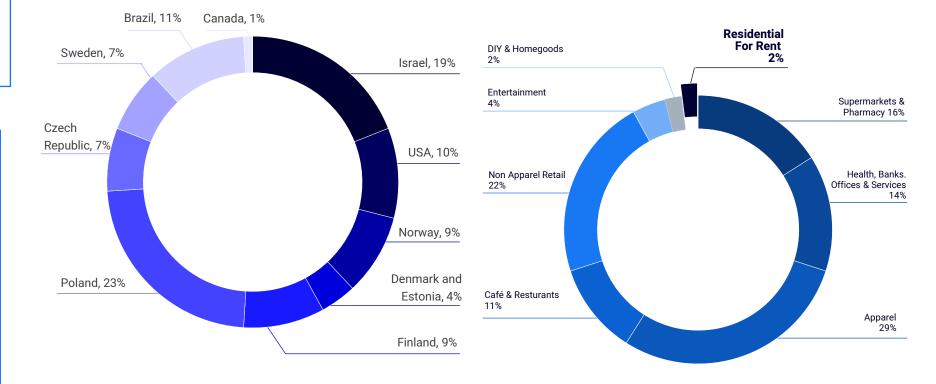


80% Of G City's Assets Are Located In 16 Metropolitan Areas

Prague Tel Aviv
Stockholm Boston
Helsinki New York
Sau Paulo Warsaw

Geographic Diversification Based on Proportionate Investment Property Value

## Tenant Mix Based on Proportionate NOI



### First Quarter of 2023

#### **Key Items in Wholly Owned Companies**









				-	
	Israel	North America	Brazil	Central Europe	Total
GLA ('000 SQM)	161	118	176	647	1,102
# of Income Producing Assets <sup>1</sup>	13	19	7	22	61
Occupancy Rate	98.0%	94.6%	96.3%	94.0%	94.5%
Investment Property (NIS Million) 1	3,526	2,463	2,624	8,544	17,151
Investment Property Under Development and Land (NIS Million) 1	1,262	1,226	64	1,010	3,562
Uses	Commercial, Office, Residential and Services	Commercial, Office, Residential and Services	Commercial, Office & Services	Commercial, Office, Residential and Services	-



<sup>(1)</sup> Including assets in shared control.

<sup>2)</sup> In North America, there were no renewals of commercial land and an increase of approx. 12% in residential land for rent.

#### Above 90% of Rental Income are CPI Linked







Monthly updated

## Citycon



Index updated every year in November

## **G City Europe** (Formerly Atrium)



Index updated every year in months January, February

#### **Brazil**



Monthly updated

### **Latest Developments**



#### During the Period of the Report Up to the Date of Publication



During the first quarter of 2023 the company has completed a private placement of shares in a scope of approx. NIS 150 million to Migdal, More Investment, Menora, Norstar and Chaim Katzman



At the end of March, G City Europe completed the renovation process in an area of approximately 13k sqm GLA, at Promenada, Warsaw, Poland.



In April, permission to occupy received for the expansion project in G Savyon, in a marketing area of approximately 4,400 sqm.



During the period of the report up to the date of publication, the company executed a bond buy back at a face value of approx. NIS 171 million for approx. NIS 154 million cash consideration.



During the period of the report up to the date of publication, G City Europe executed a bond buy back at a face value of approx. EUR 24.8 million for approx. EUR 20.4 million cash consideration.



During the period of the report up to the date of publication, binding agreements of asset sales were signed in the amount of approx. NIS 1.4 billion, similar to the book price (excluding Russia)



In May 2023, Citycon entered into a credit facility agreement with a syndicate of banks in the amount of Eur 650 million, which will replace CTY's current credit facility in the amount of Eur 500 million



## Residential for Rent Activity This Period



Acquiring
262
income producing
units

During the quarter, the average rent price in new lease agreements increased by approx. 12% compared to the former agreements

In planning
Approx.500
units destinated to leasing

Approx. 500 units for lease are in planning, Brickell, Miami

In construction
Approx. 344
units destinated
to leasing

Approx. 344 units in Tampa, Florida

Acquiring
243
units in planning

Acquiring land through the 'Rent an Apartment' project in Tel Hashomer before Shabas reliefs (after adding Shabas expected approx. 291 units), in the stages of issuing the permit expect to finish in 4 years

Approx.800 units for leasing

G City Europe completed an acquisition of approx.800 units for rent in:

Warsaw – 541 units Kraków – 109 Wrocław – 138 In construction
200
units
(adjacent to
Promenada asset)

G City Europe has begun first stage construction of 200 units and 400 units are under permitting from 2,000 units adjacent to the asset owned by Atruim Promenada (Warsaw, Poland)

In construction 600 units destinated to leasing

Citycon is in the process of approx. 400 residential units in Finland, the first units were occupied in December 2022.

In February 2022, the Company entered Forward Purchase project to build 200 residential units in Stockholm, Sweden.



Total owned by the Group Approx. 2,950

**Units for leasing in different stages** 





# Results and Financial Data

First Quarter 2023

### First Quarter of 2023

#### Main Results

NIS Millions	1-3/23	1-3/22	Change
Proportionate NOI	343	306	12.1%
Same Store NOI	285	250	13.9%
FFO according to the management approach	92	64	43.8%
FFO according to the Securities Authority approach	3	(58)	
CPI linkage and exchange rate differences	111	125	
Other adjustments and depreciation*	6	21	
Hybrid Bond Coupon	(28)	(24)	
FFO according to management approach**	92	64	

<sup>\*\*</sup>Starting with this report, the company stopped neutralizing the profit/loss component from the early redemption of interest-bearing debt from the FFO calculation, and this in light of the wide-ranging realization plan announced by the Company and the Company's plan to use part of the proceeds for repurchases of the group's bonds, which are traded at a significant discount in relation to the pledged value (in accordance with the company's own purchase plan). The FFO data shown above in relation to the comparison periods has been adjusted to the updated method of calculation.



<sup>\*</sup>Revenues and expenses that were adjusted from the net profit (loss) for the purpose of calculating the economic FFO, which mainly include one-time expenses resulting from the termination of contracts with senior employees in the group, reorganization expenses in the group, share-based salary.

### **Financial Strength**

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Key Items

As of March 31, 2023

68.0%

Net Debt to Total Assets (Expanded Solo) 61.0%

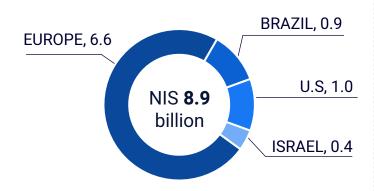
Net Debt to Total Assets (Consolidated) 3.7 Years

Debt Weighted Duration (Expanded Solo) 3.69%

Average Interest Rate of Debt (Expanded Solo)

#### Financial Flexibility

Unencumbered assets in wholly owned private subsidiaries (NIS billions)



Liquidity (NIS Billions)
As of March 31, 2023

2.4

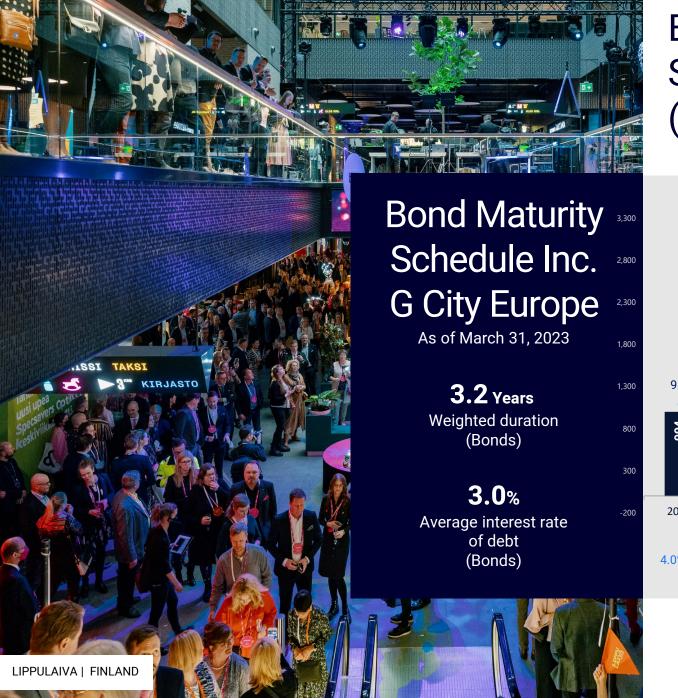
NIS Billions

# Bond Maturity Schedule Until End of 2024 including G

**Europe** (Formerly Atrium)

(NIS Billions, As of March 31, 2023)





## Bond Maturity Schedule (Expanded Solo)



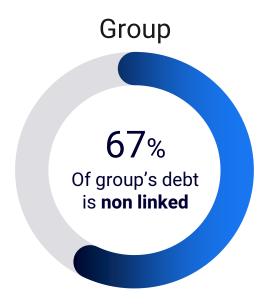


## Composition of Financial Debt

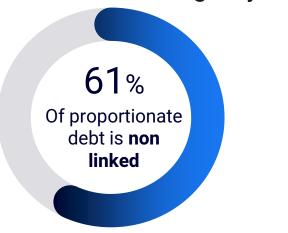


Approx. 87% of group financial debt has a **fixed interest rate** 

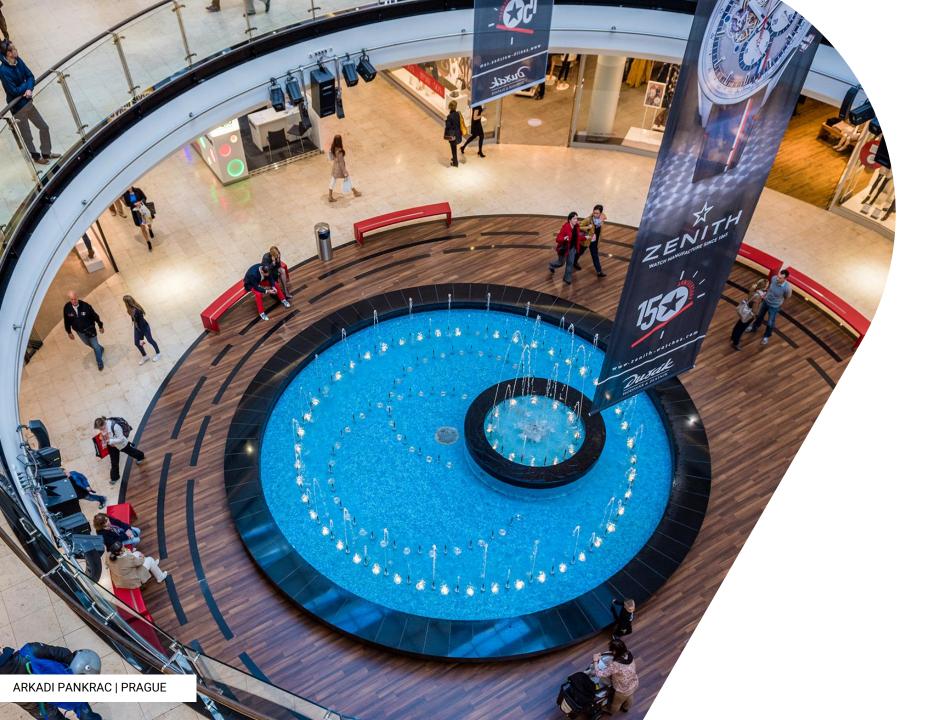
Non linked debt



Proportionate Debt Including Citycon



<sup>\*</sup>The figures are after the effect of hedging transactions and without a hybrid bond that is not CPI linked to an index and carries a fixed interest rate.





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